



BEYOND SLIM®

Fitter. Healthier. Happier.

Go Beyond with Social Referral Marketing!®

THE BEYOND SLIM®
COMPENSATION PLAN*





*As a new business, Beyond Slim, LLC lacks sufficient data to provide meaningful information regarding the actual incomes earned by Coaches. Therefore, the examples in this manual are solely for purposes of illustrating how the Compensation Plan works but are not illustrative of the income you can expect to earn as a Beyond Slim® independent Coach. Beyond Slim, LLC does not warrant the financial success of any independent Coach. Your financial success depends on your effort, dedication, sales skill, and your ability to teach these qualities to others.

+ Fifty overweight people using a key ingredient in ZipSlim®, along with a lower calorie diet (1350 calories for women / 1850 for men), lost 30 pounds in just 13 weeks, compared to just 10 pounds for those following the lower calorie diet alone. Results may vary from person to person.

F. Di Pierro, A. B. Menghi, A. Barreca, M. Lucarelli, and A. Calandrelli, "GreenSelect Phytosome as an adjunct to a low-calorie diet for treatment of obesity: a clinical trial,"

Alternative Medicine Review, vol. 14, no. 2, pp. 154–160, 2009.



OUR MISSION:

To help millions of people become fitter, healthier and happier!

The #1 health challenge in America today is the overweight epidemic. Currently a record 74% of Americans, or 185 million adults, are overweight. Being overweight leads to numerous significant health challenges including increased risks for cancer, heart disease, Alzheimer's disease, arthritis, depression and a shorter lifespan.

At Beyond Slim®, we started with a simple question: Can we help those 185 million overweight adult Americans to lose weight and become fitter, healthier and happier? Using the latest scientific breakthroughs in weight loss, the answer is YES! ZipSlim®, our delicious Blackberry Lemonade and Cherry Limeade drink mixes, can help you lose 3X more weight than dieting alone, reduce your cravings and appetite, and help you become fitter, healthier and happier!*

But ZipSlim® goes beyond losing weight! As you follow our Metabolic Reboot program and begin to lose unwanted pounds, you may notice some other pleasant scientifically validated "side effects" like more energy, increased muscle tone, better physical fitness, sounder sleep, improved memory and focus, less stress, better cardiovascular health and even just feeling happier! You will go way Beyond Slim!

In order to help realize our goal to impact millions, we have chosen to market ZipSlim® using our proprietary Social Referral Marketing® model. Our model offers unprecedented financial rewards to our independent

Coaches, people like you who help us spread the word about the health benefits of ZipSlim®. Coaches can earn income and other rewards when they enroll customers who purchase ZipSlim®, and by teaching new Coaches they enroll to also gather new customers.

The pages that follow outline the Beyond Slim® Compensation Plan, and will show you how **Social Referral Marketing®** can work for you. We believe you will find it very lucrative and compelling and we hope you decide to join our mission of helping people to achieve their health and financial goals!*

Sincerely,

A handwritten signature in dark ink that reads "Ray".

Ray Faltinsky

CEO and Founder, Beyond Slim®

Husband and Dad to 4 great kids (and Ruby!)





Simple Tips

for Using the Compensation Plan Guide:

Take a deep breath.

There's no need for you to be intimidated by this compensation plan guide. In fact, you don't need to know everything in here to have a great launch and earn ongoing income with Beyond Slim®. Use this as a reference as you grow in the plan and increase your earnings. The best way to learn this plan is to earn in this plan. To maximize the compensation plan, focus on these basics each month:

- 1 Make ZipSlim® a daily self-care habit!**
People crave what's real. If you're using ZipSlim®, you can authentically share!
- 2 Make it a goal to enroll 5-10 new Preferred Customers every month.**
Enrolling new Customers is the lifeblood of your business!
- 3 Support your Customers** to help them get the best possible weight loss and health results. Help them understand and apply the 9 Reboot Rituals and, most of all, make sure they are drinking ZipSlim® twice a day!
- 4 Help your happiest Customers get started as Coaches,** earning free product and additional income (we'll help you with this!)
- 5 Help at least one Coach to advance to a new Influencer rank each month,** especially your personally-enrolled Coaches and their personally-enrolled Coaches.

By following these simple guidelines on a consistent, monthly basis, you will be well on your way to success in Beyond Slim®!

The Basics*

2 Account Types

Customer / Preferred Customer	Coach
<p>A Customer is anybody who purchases Beyond Slim® products, including Preferred Customers, which are Customers who take advantage of our Subscribe & Save Program.</p> <p>A Customer cannot participate in the Compensation Plan, nor earn Beyond Bucks for free product.</p> <p>There is no cost to become a Customer.</p>	<p>In addition to being able to purchase products, a Coach can participate in the Compensation plan, earn Beyond Bucks to be used for free product, and earn income from Beyond Slim®.</p> <p>The only cost to become a Coach is a \$99 Annual Enrollment Fee, which includes a sophisticated online virtual office to manage your business, digital marketing websites to market your business, and a free mobile app and social tools to make it easy to share Beyond Slim® with others and grow your business at the press of a button.</p>

Subscribe & Save Program (S&S)

Preferred Customers and Coaches have the ability to save on their Beyond Slim® products with our Subscribe & Save Program. Take advantage of 30-40% discounts when you join this monthly delivery program with a purchase of at least 20 Product Points. There is no cost to join, and you can cancel or modify your order at any time.

Loyal Subscribers Save More!*

Preferred Customers and Coaches who have a Subscribe & Save (S&S) order of at least 20 Product Points for **1 month** unlock **Loyal Subscriber Savings!** You'll **save an additional \$10** on bags of ZipSlim® starting in month 2, \$5 in month 3, another \$5 in month 4 and yet another \$5 in month 5 and beyond, as long as you maintain your S&S order. You can also receive a Loyal Subscriber Savings of \$10 on bottles of ZipBURN when your S&S order also includes at least 1 bag of ZipSlim.

ZipSlim Pricing for Preferred Customers (Retail Price is \$99.99 per bag)

Month	1 bag	Savings	2 bags	Savings
Month 1	\$84.99	N/A	\$169.98	N/A
Month 2	\$74.99	\$10	\$149.98	\$20
Month 3	\$69.99	\$15	\$139.98	\$30
Month 4	\$64.99	\$20	\$129.98	\$40
Month 5+	\$59.99	\$25	\$119.98	\$50

** If a Loyal Subscriber cancels their Subscribe & Save order, they will revert back to Retail Pricing. When placing a new Subscribe & Save order they will again receive Loyal Subscriber pricing in the following month but starting back at the Month 2 discount.*





Social Referral Marketing® –

9 WAYS TO EARN

Beyond Slim® Coaches have **9 unique ways to earn income** with our revolutionary **Social Referral Marketing®** model. Take advantage of all 9 to maximize the rewards, or focus on the ones that fit your goals and how you want to build your business. It's your business!

Customer Referral Rewards

Earn when you personally enroll
Customers and support them:

1. Customer Introduction Commission
2. Loyal Customer Commission
3. Beyond Bucks – Earn Free Product!

Team Building Rewards

Earn when you build a team of Coaches
who personally enroll Customers and
support them:

4. Achievement Bonuses
5. Fast Start Bonuses
6. Matching Bonus
7. Organization Commission
8. Check Match Bonus
9. Leadership Rewards Pool

1. Customer Introduction Commission (CIC)

Earn 40% or 50% on Customers you refer every month!

HOW IT WORKS:

When you personally enroll a Preferred Customer or a Coach with a Subscribe & Save order, you will receive 50% of the Product Points on orders they place during their first two calendar months!

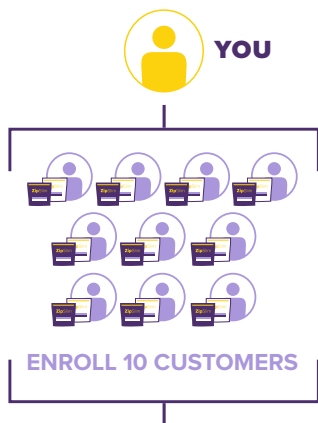
If your personally enrolled Customer or Coach places a Retail order (not on Subscribe & Save), the Customer Introduction Commission will be paid out at 40%.

There is NO LIMIT on the amount you can earn with this commission. The Customer Introduction Commission is paid within 3 business days of purchase, so you can begin earning right away!

Customer Introduction Commission Example

MONTH 1

Enroll 10 Preferred Customers (a Customer on the Subscribe & Save program) who each order 2 bags of ZipSlim® (a 1-month supply), and you'll receive \$500.



50% x 1,000 Product Points =

\$500



MONTH 2

Enroll 10 more Preferred Customers who each order 2 bags of ZipSlim®, for a total of 20 Customers.



50% x 1,800 Product Points =

\$900



MONTH 3

Enroll 10 more Preferred Customers who each order 2 bags of ZipSlim®, for a total of 30 Customers.



50% x 1,800 Product Points
+ 40% x 700 Product Points (LCC) =

\$1,180



TOTAL FOR ALL 3 MONTHS IS \$2,580!

* Does not include other potential bonuses earned including free Product Credits and One-Time Achievement Bonuses. Example assumes all customers order each month. Example assumes no discount codes used on orders.



2. Loyal Customer Commission (LCC)

After your Customer's 2nd month, you can begin earning Loyal Customer Commission for supporting and retaining your Customers. The commission you receive on them will depend on how many total Active Personally Enrolled Customers you have during that month.

The LCC is paid monthly on each Customer's Product Points.

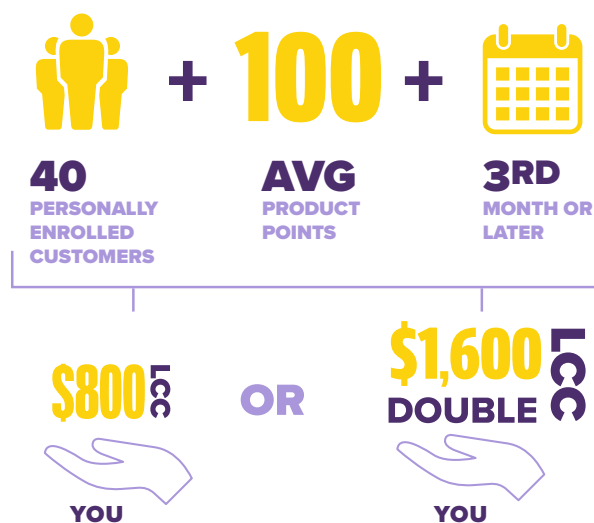
Active Customers Enrolled by You	LCC	or	Double LCC
1-9	10%	or	20%
10-29	15%	or	30%
30+	20%	or	40%

DOUBLE LOYAL CUSTOMER COMMISSION!

Your LCC will double to 20%, 30% and 40%, respectively in any month in which you enroll 5 new Preferred Customers.

Example:

You have 40 Personally Enrolled Customers who order an average of 100 Product Points in their 3rd month or later. You would earn an \$800 LCC that month ($4,000 \times 20\%$). But if you qualified for the Double LCC that month you would earn \$1,600 instead ($\$4,000 \times 40\%$)!



The LCC is also paid on Personally Enrolled Coaches, but the qualifications for the LCC are all based on Personally Enrolled Customers only.



3. Free Product! Earn up to \$200 in Beyond Bucks each month to use toward FREE Product!

A Coach joins Beyond Slim to earn income, not spend it! So when you enroll 2 Preferred Customers, you immediately begin earning Beyond Bucks to use toward FREE Product!

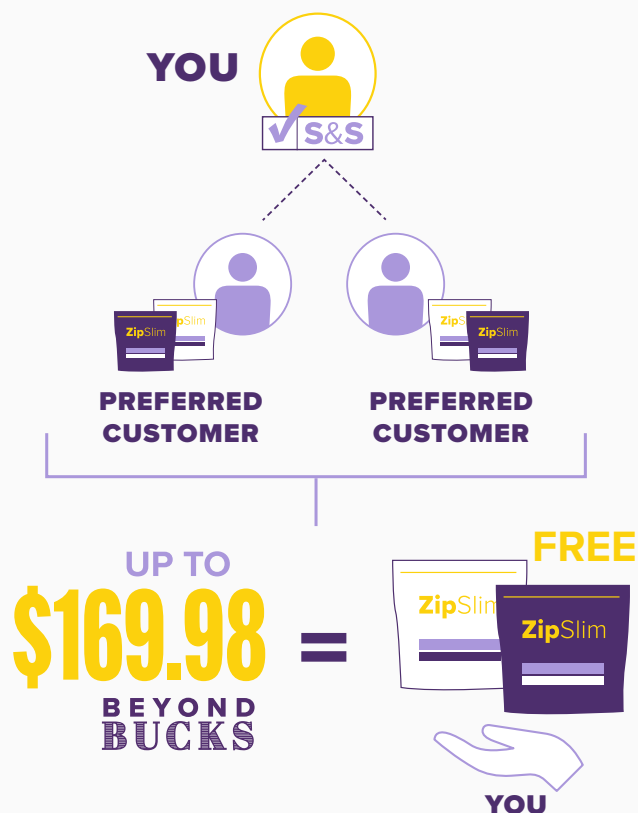
As a Coach with 2 or more Personally Enrolled Preferred Customers, you are eligible to receive Beyond Bucks each and every month as long as you are on the Subscribe & Save Program and have placed your first order for at least \$125 Beyond Slim products (not including tax, shipping or non-product items). You will receive Beyond Bucks equal to the average of your two highest personal Preferred Customers' Subscribe & Save orders.

You can earn up to \$200 Beyond Bucks each month, and they will be automatically applied to your next Subscribe & Save order. They are awarded the month following your 2 Preferred Customers' Subscribe & Save orders, and they do not "roll over" to future months. Only Coaches are eligible to earn Beyond Bucks.

BEYOND BUCKS

Example:

You are on Subscribe & Save, have placed your first order for at least 2 bags of ZipSlim and you Enroll 2 Preferred Customers with 2 bags of ZipSlim®. That's an average order of \$169.98.



You will qualify for up to \$169.98 Beyond Bucks on your next month's Subscribe & Save order. If that order is also \$169.98, your order is FREE, not including shipping & handling and taxes. All products are available for Beyond Bucks.

Team Building Rewards*

While Customer gathering is the name of the game, Beyond Slim® also provides lucrative rewards for building and supporting a team of Coaches who also gather Customers. Beyond Slim's Compensation Plan will abundantly reward you up to 5 Generations deep of Coaches in your organization.

In addition to the 3 Customer Referral Rewards already covered, there are **6 Team Building Rewards** you can earn!

4. \$552,325 in Achievement Bonuses!

Each time you advance in title from Influencer 1 through Diamond Influencer, you will earn a one-time Achievement Bonus. There are **37 Achievement Bonuses** available ranging from \$50 at Influencer 1 to \$250,000 at Diamond Influencer, with a total of \$552,325 Achievement Bonuses available. You can earn multiple Achievement Bonuses each month if you advance more than 1 title in a month. Each Achievement Bonus from Influencer 1 through Influencer 9 is paid out over 3 consecutive months, 1/3 each month. Each Achievement Bonus from Silver Influencer 1 through Platinum Influencer 9 is paid out over 6 consecutive months, 1/6 each month. The \$250,000 Achievement Bonus for Diamond Influencer is paid out over 12 consecutive months, 1/12 each month. These bonuses are earned as long as you maintain all the qualifications for the title each month.

**Achievement Bonuses Range
from \$50 to \$250,000!**



5. \$40,000 in Fast Start Bonuses!

The Fast Start Bonus pays you double the Achievement Bonus for Influencer 1 through Gold Influencer 1 as long as you achieve the new title within a specified time frame. The Fast Start Bonuses alone total \$40,000 and range from \$200-\$6,000. The Fast Start Bonus is paid instead of the Achievement Bonuses for these titles. The Fast Start Bonus for Influencer 1 through Influencer 9 is paid out over 3 months, 1/3 each month, as long as you meet all the requirements for the new title each month. The Fast Start Bonus for Silver Influencer 1 through Gold Influencer 1 is paid out over 6 months, 1/6 each month, as long as you meet all the requirements for the new title each month.

Title	Months after Enrollment	Fast Start Bonus
Influencer 1	2	\$200
Influencer 2	3	\$200
Influencer 3	4	\$500
Influencer 4	5	\$500
Influencer 5	6	\$500
Influencer 6	7	\$600
Influencer 7	8	\$700
Influencer 8	9	\$800
Influencer 9	10	\$1,000
Silver Influencer 1	12	\$2,000

Title	Months after Achieving Silver Influencer 1	Fast Start Bonus
Silver Influencer 2	1	\$2,250
Silver Influencer 3	2	\$2,500
Silver Influencer 4	3	\$2,750
Silver Influencer 5	4	\$3,000
Silver Influencer 6	5	\$3,250
Silver Influencer 7	6	\$3,750
Silver Influencer 8	8	\$4,500
Silver Influencer 9	10	\$5,000
Gold Influencer 1	12	\$6,000

TOTAL
\$40,000!

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MATCHING BONUSES

— FROM —
\$100 TO \$3,000!

6. Matching Bonus

You can earn a lucrative Matching Bonus on your Personally Enrolled Coaches as they advance from Influencer 1 through Gold Influencer 1. The Matching Bonus is paid on your Personally Enrolled Coach for advancements from Influencer 1 through Gold Influencer 1 (\$100-\$3,000). You must be qualified at the same or higher title as your advancing Personal and have at least 6 Referral Points. The Matching Bonus for Influencer 1 through Influencer 9 is paid out over 3 months, 1/3 each month, as long as all qualifications for the new title are met each month. The Matching Bonus for Silver Influencer 1 through Gold Influencer 1 is paid out over 6 months, 1/6 each month, as long as all qualifications for the new title are met each month.



EARN ^{UP TO} 10%
ON THE
PRODUCT POINTS
OF COACHES &
THEIR CUSTOMERS
5 GENERATIONS
DEEP



7. Organization Commissions

Once you have at least 2 Active Customers you can begin earning on the Product Points of other Coaches and their Customers in your organization up to 5 Generations of Coaches deep. The Organization Commission begins on orders starting in the 2nd month (the CIC is paid in the first and second month). The amount and generations you earn on is based on your Paid Title in the month.

Title	1	2	3	4	5
Social Marketer 2	5%				
Social Marketer 5	5%				
Influencer 1	10%	5%			
Influencer 2	10%	6%			
Influencer 3	10%	7%			
Influencer 4	10%	8%			
Influencer 5	10%	9%			
Influencer 6	10%	10%	10%		
Influencer 7	10%	10%	10%	3%	
Influencer 8	10%	10%	10%	4%	
Influencer 9	10%	10%	10%	5%	
Silver Influencer 1	10%	10%	10%	10%	
Silver Influencer 2	10%	10%	10%	10%	2%
Silver Influencer 3	10%	10%	10%	10%	3%
Silver Influencer 4	10%	10%	10%	10%	4%
Silver Influencer 5	10%	10%	10%	10%	5%
Silver Influencer 6	10%	10%	10%	10%	6%
Silver Influencer 7	10%	10%	10%	10%	7%
Silver Influencer 8	10%	10%	10%	10%	8%
Silver Influencer 9	10%	10%	10%	10%	9%
Gold Influencer 1 and higher	10%	10%	10%	10%	10%

8. Monthly Check Match (MCM) Bonus!

The Monthly Check Match Bonus rewards leaders for helping other leaders have success with Beyond Slim. The Check Match bonus pays Silver 1s and higher between 3% - 20% of the Organization Commissions earned by Influencer 6s and higher up to 5 generations of Influencer 6s and higher deep in all Personally Enrolled Legs! Coaches can be paid on Influencer 6s and higher deep into their organization, potentially going far more than 5 generations deep. The MCM may need to be adjusted if the total amount paid would exceed 6% of the total company Product Points.

Generations of Influencer 6s and Higher

Title	1	2	3	4	5
Silver Influencer 1	5%				
Silver Influencer 2	6%				
Silver Influencer 3	7%				
Silver Influencer 4	8%				
Silver Influencer 5	8%	3%			
Silver Influencer 6	8%	4%			
Silver Influencer 7	8%	5%			
Silver Influencer 8	8%	6%			
Silver Influencer 9	8%	7%			
Gold Influencer 1	10%	7%	5%		
Gold Influencer 2	10%	7%	5%		
Gold Influencer 3	10%	7%	5%		
Gold Influencer 4	10%	7%	5%		
Gold Influencer 5	10%	7%	5%		
Gold Influencer 6	12%	7%	5%	3%	

Title	1	2	3	4	5
Gold Influencer 7	12%	7%	5%	3%	
Gold Influencer 8	12%	7%	5%	3%	
Gold Influencer 9	12%	7%	5%	3%	
Platinum Influencer	15%	7%	6%	4%	
Platinum Influencer 2	15%	7%	6%	4%	
Platinum Influencer 3	15%	7%	6%	4%	
Platinum Influencer 4	15%	7%	6%	5%	
Platinum Influencer 5	15%	7%	6%	5%	
Platinum Influencer 6	17%	7%	6%	5%	
Platinum Influencer 7	17%	7%	6%	5%	
Platinum Influencer 8	19%	7%	6%	5%	
Platinum Influencer 9	19%	7%	6%	5%	
Diamond Influencer	20%	8%	7%	6%	5%



9. Leadership Rewards Pool

Influencer 3s through Diamond Influencers can share in a bonus pool equal to 2% of the company-wide Product Points each month. You must have at least 12 Referral Points to earn in the Leadership Rewards Pool. The calculation for determining shares in the pool is as follows:

How it Works

Referral Points X Your Title Multiplier

QUALIFIED TITLE	MULTIPLIER
Influencer 3-9	1
Silver Influencer	2
Gold Influencer	3
Platinum Influencer	4
Diamond Influencer	5

Example:

A **Gold Influencer** with **20 Monthly Referral Points** times the **3x Gold Influencer Multiplier** = **60 Shares** in the Leadership Rewards Pool.

Monthly Referral Points

Monthly Referral Points are required for each title from Influencer 1 through Platinum Influencer 9 and to qualify for the Leadership Rewards Pool.

HOW TO EARN REFERRAL POINTS:

- ✓ Earn 1 point each time you enroll a new active Preferred Customer
- ✓ Earn 1 point each time you enroll a new Coach or Affiliate who is enrolled on Subscribe & Save. Earn an additional point when that Coach or Affiliate has at least 1 personally enrolled Active Preferred Customer. 2 total points available.
- ✓ Earn 6 points each time you help a personally enrolled Coach or Affiliate advance to a new title of Influencer 1 through Silver Influencer 1.

You can earn Referral Points for each new Customer, new Coach, new Affiliate or the new Influencer Advancement for up to 3 months as long as they remain active and qualified each month. If your Personally Enrolled Coach or Affiliate advances more than 1 title in a month, you can earn 6 or more additional Referral Points.

Example:

Enroll a Preferred Customer in January and you will get 1 Referral Point each month for January, February *and* March as long as they remain active each month.

Enroll a new Coach on Subscribe & Save in January and you will get 1 Referral Point for January, February and March as long as the Coach has a Subscribe & Save order each month. Earn an additional point each month if the Coach is Active (has at least 1 personally-enrolled Active Preferred Customer).

Help a Personally Enrolled Coach advance to a new title of Influencer 1 through Silver Influencer 1 in January and you will earn 6 Referral Points each month for January, February and March as long as the Coach at least retains that active title each month.

If a Customer upgrades to a Coach within the first 3 months, you can count them for 2 points in the month they upgrade and become an Active Coach, and any remaining months, but no more than 3 months in total will be counted.



Putting it all together!

POTENTIAL EARNINGS IN THE FIRST THREE MONTHS*

While individual results will vary based on time and effort put into building your Beyond Slim® business, below is a potential scenario of what your first 3 months in Beyond Slim® could look like if you enrolled 10 Customers with 100 Product Points your first, second and third months and advanced to Influencer 3 by your 3rd month.

MONTH 1

- ✓ Achieve Influencer 1 with 10 Customers with 100 Product Points each

Customer Introduction Commission (50% x 1,000)	\$500
Beyond Bucks (Shipped with Month 2 order)	\$200 (Up to)
Fast Start Influencer 1 Bonus (1/3 of \$200 for month 1)	\$66.66
Month 1 Total	\$766.66

MONTH 2

- ✓ Achieve Influencer 2 with 20 Customers and at least 1,000 Organization Product Points:

Customer Introduction Commission (50% x 1,000 + 50% x 800)	\$900
Beyond Bucks for free product	\$200 (Up to)
Fast Start Influencer 1 Bonus (1/3 of \$200 for month 2)	\$66.66
Fast Start Influencer 2 Bonus (1/3 of \$400 for Month 1)	\$66.66
Month 2 Total	\$1,233.33

MONTH 3

- ✓ Achieve Influencer 3 with 30 Customers, 2,500 Organization Product Points and 1 Coach who achieved Influencer:

Beyond Bucks	\$200 (Up to)
Customer Introduction Commission (50% x 1,000 + 50% x 800)	\$900
Loyal Customer Commission (40% x 700)	\$280
Fast Start Influencer 1 Bonus (1/3 of \$200 for month 3)	\$66.66
Fast Start Influencer 2 Bonus (1/3 of \$200 for Month 2)	\$66.66
Fast Start Influencer 3 Bonus (1/3 of \$500 for Month 1)	\$166.65
Matching Bonus on your Personal Influencer 1 (1/3 for month 1)	\$33.33
Matching Bonus if your Personal Influencer Achieves Influencer 2 (1/3 of \$200 for Month 1)	\$33.33
Month 3 Total	\$1,746.63

**Total Earnings
Over 3 Months:**

\$3,786.62



Title	Personally Enrolled Subscribe & Save Members*	Monthly Referral Points	Monthly Organization Product Points	Team Group Product Points	Personally Enrolled Active Influencer Legs	Personally Enrolled Active Silver Influencer Legs	Personally Enrolled Active Gold Influencer Legs	Achievement Bonus	Fast Start Bonus (Paid instead of Achievement Bonus)	Matching Bonus	Monthly Check Match
Social Marketer 1	1										
Social Marketer 2	2										
Social Marketer 5	5										
Influencer 1	7	1	500					\$50	\$200	\$100	
Influencer 2	11	1	1,000					\$100	\$200	\$100	
Influencer 3	12	1	2,500	1,250				\$250	\$500	\$250	
Influencer 4	13	2	5,000	2,500				\$250	\$500	\$250	
Influencer 5	14	2	7,500	5,000	1			\$250	\$500	\$250	
Influencer 6	15	2	10,000	7,500	2			\$300	\$600	\$300	
Influencer 7	16	3	12,500	10,000	2			\$350	\$700	\$350	
Influencer 8	17	3	15,000	12,500	3			\$400	\$800	\$400	
Influencer 9	18	3	17,500	15,000	3			\$500	\$1,000	\$500	
Silver Influencer 1	20	4	20,000	17,500	4			\$1,000	\$2,000	\$1,000	YES
Silver Influencer 2	20	4	22,500	20,000	4			\$1,125	\$2,250	\$1,125	YES
Silver Influencer 3	20	4	25,000	22,500	4			\$1,250	\$2,500	\$1,250	YES
Silver Influencer 4	20	4	27,500	25,000	5			\$1,375	\$2,750	\$1,375	YES
Silver Influencer 5	20	5	30,000	27,500	5			\$1,500	\$3,000	\$1,500	YES
Silver Influencer 6	20	5	32,500	30,000	5			\$1,625	\$3,250	\$1,625	YES
Silver Influencer 7	20	5	35,000	32,500	6			\$1,750	\$3,750	\$1,875	YES
Silver Influencer 8	20	5	40,000	35,000	6			\$2,000	\$4,500	\$2,250	YES
Silver Influencer 9	20	5	45,000	40,000	6			\$2,250	\$5,000	\$2,500	YES

*Paid Title Silver Influencer 1s and higher may also meet this monthly qualification by earning at least 30 Referral Points.



Title	Personally Enrolled Subscribe & Save Members*	Monthly Referral Points	Monthly Organization Product Points	Team Group Product Points	Personally Enrolled Active Influencer Legs	Personally Enrolled Active Silver Influencer Legs	Personally Enrolled Active Gold Influencer Legs	Achievement Bonus	Fast Start Bonus (Paid instead of Achievement Bonus)	Matching Bonus	Monthly Check Match
Gold Influencer 1	15	6	50,000	50,000	6			\$3,000	\$6,000	\$3,000	
Gold Influencer 2	15	6	60,000	60,000	6	1		\$6,000			YES
Gold Influencer 3	15	6	70,000	70,000	6	1		\$7,000			YES
Gold Influencer 4	15	6	80,000	80,000	6	2		\$8,000			YES
Gold Influencer 5	15	6	90,000	90,000	6	2		\$9,000			YES
Gold Influencer 6	15	6	100,000	100,000	6	3		\$10,000			YES
Gold Influencer 7	15	6	110,000	110,000	6	3		\$11,000			YES
Gold Influencer 8	15	6	120,000	120,000	6	4		\$12,000			YES
Gold Influencer 9	15	6	130,000	130,000	6	4		\$13,000			YES
Platinum Influencer 1	15	6	150,000	150,000	6	5		\$15,000			YES
Platinum Influencer 2	15	6	170,000	170,000	6	4	1	\$17,000			YES
Platinum Influencer 3	15	6	190,000	190,000	6	4	1	\$19,000			YES
Platinum Influencer 4	15	6	210,000	210,000	6	3	2	\$21,000			YES
Platinum Influencer 5	15	6	230,000	230,000	6	3	2	\$23,000			YES
Platinum Influencer 6	15	6	250,000	250,000	6	2	3	\$25,000			YES
Platinum Influencer 7	15	6	270,000	270,000	6	2	3	\$27,000			YES
Platinum Influencer 8	15	6	290,000	290,000	6	1	4	\$29,000			YES
Platinum Influencer 9	15	6	310,000	310,000	6	1	4	\$31,000			YES
Diamond Influencer	15	N/A	350,000	350,000	6		5	\$250,000			YES

*Paid Title Silver Influencer 1s and higher may also meet this monthly qualification by earning at least 30 Referral Points.



Details and Definitions

Active Coach

A Beyond Slim Independent Coach who has at least 1 active Personally Enrolled Preferred Customer with at least 20 Product Points.

Active Customer

A Customer who has purchased at least 20 Product Points during the calendar month.

Commissions

Coaches earn Commissions when Customers and other Coaches purchase product from Beyond Slim. The commissions are calculated based on how many Product Points each Customer or Coach purchases in a given month.

Current Title

The highest title the Coach is qualified for in current calendar month.

Generation

A placement-based level including the total Product Points of each Coach and all of their Personally Enrolled Customers

Leadership Meetings

A true leader in any business leads by example and always strives to gain more knowledge to become more effective. For this reason, in order to earn in the Leadership Rewards Pool, Silver Influencers and higher are required to attend leadership meetings like Convention and other announced leadership meetings.

Lifetime Title

The highest title ever achieved in a month by a Coach.

Loyal Subscriber

Once a Preferred Customer or Coach has been on the Subscribe & Save program for 1 month they will receive additional discounts on ZipSlim®. See page 5 for full details.

Monthly Organization Retention Rate

The percentage of Preferred Customers and Coaches in your 5 Generation Organization who ordered in both the previous month and the current month.

Monthly Personally Enrolled Retention Rate

The percentage of your Personally Enrolled Preferred Customers and Coaches who ordered in both the previous month and the current month.

Order Maximum for Commissions

To prevent Coaches from being negatively impacted financially from front-end loading and “buying” a title, commissions are paid on the first 400 Product Points that a Customer or Coach purchases each month. No commissions are paid on amounts over 400 Product Points in a month.

Organization

The 5 Generations of Coaches and their Customers directly below you.



Organization Product Points

The total Product Points in a Coach's 5 generation organization, including the Coach's own personal Product Points and their personally enrolled Customers' Product Points, in a calendar month.

Paid Title

The title at which a Coach is paid at during a given month given the qualifications for the title they have met that month.

Personal's Personals

The personal enrollees of your own personal enrollees.

Preferred Customer

A customer who has enrolled on the Subscribe & Save (S&S) program with at least 20 Product Points in a month and has ordered at least 20 Product Points in a month. Preferred Customers receive a discount on Beyond Slim products.

Personally Enrolled Customer or Coach

A Customer or Coach that you personally referred to Beyond Slim and is listed as your enrollee in Beyond Slim's database.

Personally Enrolled Leg

The lineage of Coaches beginning with a Personally Enrolled Coach and their Personally Enrolled Coaches and their Personally Enrolled Coaches, etc. going infinite levels deep. Every coach you personally enroll is a separate leg.

Product Points

A value assigned to each Beyond Slim product upon which commissions and bonuses are paid.

Subscribe & Save Program (S&S)

A loyalty program where a Customer or Coach receives a discount on Beyond Slim products by agreeing to be a part of our monthly delivery program with at least 20 Product Points.

Support Team

The 5 Coaches above a Coach who are there to support your business building efforts.

Team Group Product Points

Team Group Product Points are calculated monthly and include:

1. The total Organization Product Points of all of a Coach's Personally Enrolled Coaches, and
2. The total Product Points produced by all of a Coach's Personally Enrolled Affiliates, and
3. The total personal Product Points of all of a Coach's Personally Enrolled Customers and the Coaches own Personal Product Points.

*As a new business, Beyond Slim, LLC lacks sufficient data to provide meaningful information regarding the actual incomes earned by Coaches. Therefore, the examples in this manual are solely for purposes of illustrating how the compensation plan works but are not illustrative of the income you can expect to earn as a Beyond Slim independent Coach. Beyond Slim, LLC does not warrant the financial success of any independent Coach. Your financial success depends on your effort, dedication, sales skill, and your ability to teach these qualities to others.



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